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Business Development Program  
*University of Missouri Extension*

## UNIVERSITY OF MISSOURI EXTENSION - BUSINESS DEVELOPMENT PROGRAM CELEBRATES PERFORMANCE OF STATEWIDE STAFF & TEAMS

MISSOURI – On Wednesday, January 27, 2021 members of the University of Missouri Extension - Business Development Program (BDP) were recognized for their performance and accomplishments during the organization’s first virtual professional development conference. The annual celebration awards individual and team performance for the most recent fiscal year.

The programs included in the BDP are the Missouri Small Business Development Centers (SBDC), Missouri Procurement Technical Assistance Center (PTAC), and Mid-America Trade Adjustment Assistance Center (TAAC).

Awards & recipients are listed below:

**BDP Innovator:** to recognize the business development program staff person who developed and delivered the most innovative program

Missouri SBDC at University of Missouri-Kansas City (UMKC) team for their support, innovation, and teamwork with the UMKC Bloch School of Management for the creation of the Managing Forward series.

**BDP Recruiter:** to recognize the business development program staff person who recruited expertise from another staff person in the BDP network, resulting in an outstanding collaborative effort on behalf of the client

Kelly Asbury, Missouri SBDC at State Fair Community College, Sedalia, MO  
Jaymie Mitchell, Missouri PTAC

**BDP First Responder:** to recognize the business development program staff person who responded to another BDP staff person’s request for assistance on a client case, and then made the greatest impact with a client

The BDP recognized all members of the team for their exceptional work and dedication to Missouri local businesses and communities in response to the coronavirus.

**Mid-America Trade Adjustment Assistance Center (TAAC) - [taacenter.org](http://taacenter.org)**

Above & Beyond - Perseverance: Rebecca Nace  
Above & Beyond - Patience: LaNesha Robinson  
Proficiently & Pleasantly Professional: Mark Allen

## **Missouri Procurement Technical Assistance Center (PTAC) - moptac.net**

Overall Outstanding Performance: Allen Waldo, Missouri PTAC, Springfield, MO  
Rookie of the Year: Kris Bockting, Missouri PTAC, Columbia, MO  
Spirit of PTAC: Donald Robertson, Missouri PTAC, St. Louis, MO  
Pioneer of All Things Technology: Mark Christian, Missouri PTAC/SBDC, Columbia, MO  
Go-To Guru: Jaymie Mitchell, Missouri PTAC, St. Louis, MO

## **Missouri Small Business Development Center (SBDC) – missourisbdc.org**

### **Top 5 Greatest Impact Generation: Capital Funding**

Lynette Watson, Missouri SBDC in St. Louis, St. Louis, MO  
Colleen Mulvihill, Missouri SBDC at St. Louis Econ Dev Partnership, St. Louis, MO  
Justin Schulz, Missouri SBDC at St. Charles EDC, St. Charles, MO  
Jill Hathaway, Missouri SBDC at UMKC, Kansas City, MO  
Mark Christian, Missouri SBDC at Mizzou, Columbia, MO

### **Top 6 Greatest Impact Generation: Business Starts**

Kelly Asbury, Missouri SBDC at SFCC, Sedalia, MO  
Joel Barrett, Missouri SBDC at UMKC, Kansas City, MO  
Mark Christian, Missouri SBDC at Mizzou, Columbia, MO  
Jakob Pallesen, Missouri SBDC at SEMO, Cape Girardeau, MO  
Ken Surbrugg, Missouri SBDC at MSSU, Joplin, MO  
Anastasia Tiedemann, Missouri SBDC in Northeast Region, Kirksville, MO

### **Top 5 Highest Number of Counseling Hours**

Jill Hathaway, Missouri SBDC at UMKC, Kansas City, MO  
Delia Marin, Missouri SBDC at UMKC, Kansas City, MO  
Jakob Pallesen, Missouri SBDC at SEMO, Cape Girardeau, MO  
Darrell Hampsten, Missouri SBDC at MSU-West Plains, West Plains, MO  
Rebecca Lobina, Missouri SBDC at NWMSU, St. Joseph, MO

### **Top 6 Highest Number of Training Sessions Held**

Ken Surbrugg, Missouri SBDC at MSSU, Joplin, MO  
Jakob Pallesen, Missouri SBDC at SEMO, Cape Girardeau, MO  
Kelly Asbury, Missouri SBDC at SFCC, Sedalia, MO  
Chrystal Irons, Missouri SBDC at MSU, Springfield, MO  
Jill Hathaway, Missouri SBDC at UMKC, Kansas City, MO  
Joel Barrett, Missouri SBDC at UMKC, Kansas City, MO

### **Top 5 Highest Client Satisfaction**

Amina Abdul-Malik, Missouri SBDC in St. Louis, St. Louis, MO  
Kelly Asbury, Missouri SBDC at SFCC, Sedalia, MO  
Lauren Carter, Missouri SBDC at LU, Jefferson City, MO  
Jill Hathaway, Missouri SBDC at UMKC, Kansas City, MO

Lisa Robinson, Missouri SBDC at MSSU, Joplin, MO

**Rookie of the Year:** recognizes the achievements and professionalism of a Missouri SBDC team member who is within their first two years.

Brittany Weldy, Missouri SBDC at HREDC, Hannibal, MO

**Overall Performance Center Award:** The center meets all SBA required goals, excels at completing other network goals, uses creative approaches to serve clients, build relationships with stakeholders, and works hard at enhancing the Missouri SBDC presence in their region.

Missouri SBDC at State Fair Community College, Kelly Asbury, Sedalia, MO

**Most Innovative Center Award:** recognizes and engages in creative approaches to work; including training, counseling, partnership building, and network collaboration

Missouri SBDC at Missouri State University, Springfield, MO

**Training Champion:** contributes to, and/or creates amazing training opportunities - either in quality, quantity, or both.

Jakob Pallesen, Missouri SBDC at SEMO, Cape Girardeau, MO

**Wise One:** someone our network turns to regularly for sound advice and thoughtful insights.

Rebecca Lobina, Missouri SBDC at NWMSU, St. Joseph, MO

**Unsung Hero:** The person that make the network go round.

Yvetta Hamilton, Missouri SBDC Lead Center, Columbia, MO

**Spirit of the SBDC:** Someone who exemplifies & adheres by our network Mission, Vision, & Values.

Sherry Noller, Missouri SBDC Lead Center, Joplin, MO



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